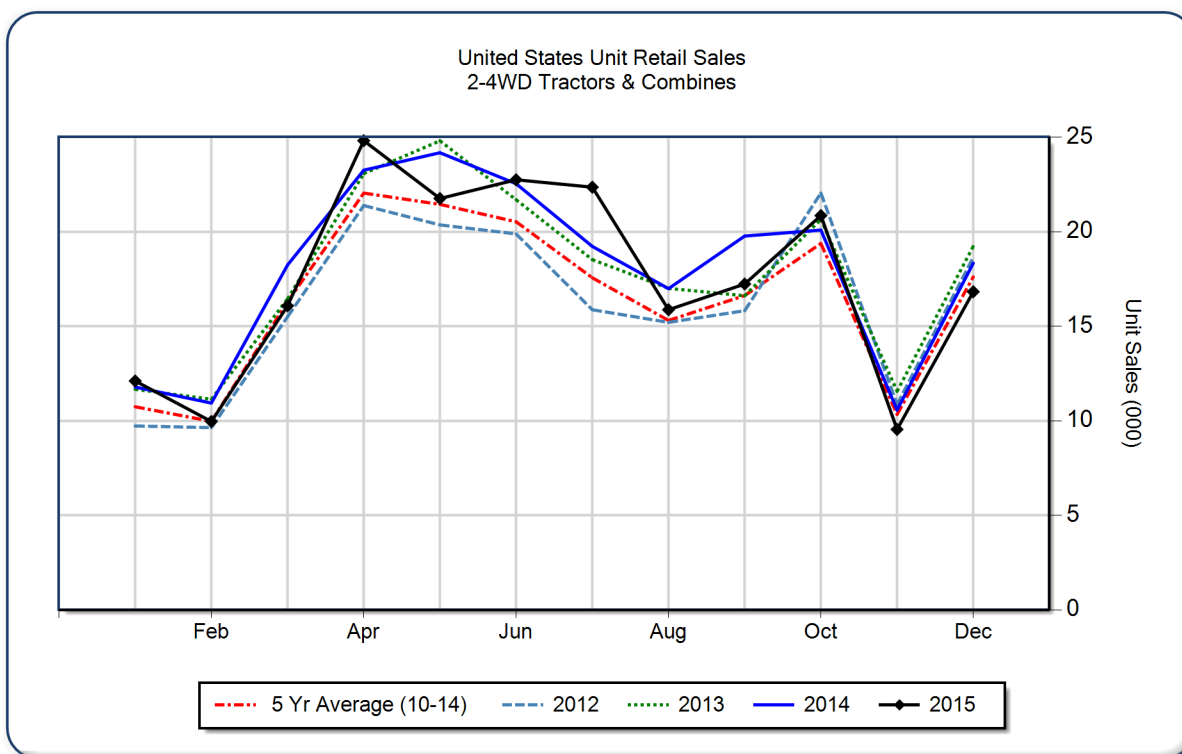


December 2015 Flash Report United States Unit Retail Sales

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	December			YTD - December			Beginning Inventory Dec 2015
	2015	2014	%Chg	2015	2014	%Chg	
2WD Farm Tractors							
< 40 HP	7,856	7,050	11.4	118,348	109,565	8.0	70,478
40 < 100 HP	5,685	6,781	-16.2	59,401	61,147	-2.9	35,804
100+ HP	2,186	3,336	-34.5	23,930	32,135	-25.5	10,741
Total 2WD Farm Tractors	15,727	17,167	-8.4	201,679	202,847	-0.6	117,023
4WD Farm Tractors	409	423	-3.3	3,111	5,102	-39.0	1,004
Total Farm Tractors	16,136	17,590	-8.3	204,790	207,949	-1.5	118,027
Self-Prop Combines	689	752	-8.4	5,381	7,974	-32.5	1,107



These data are, in part, estimates that are subject to revisions when final detailed data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent the machines in each product category being sold at retail in the fifty states and District of Columbia by most, but not all, of the manufacturers.

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